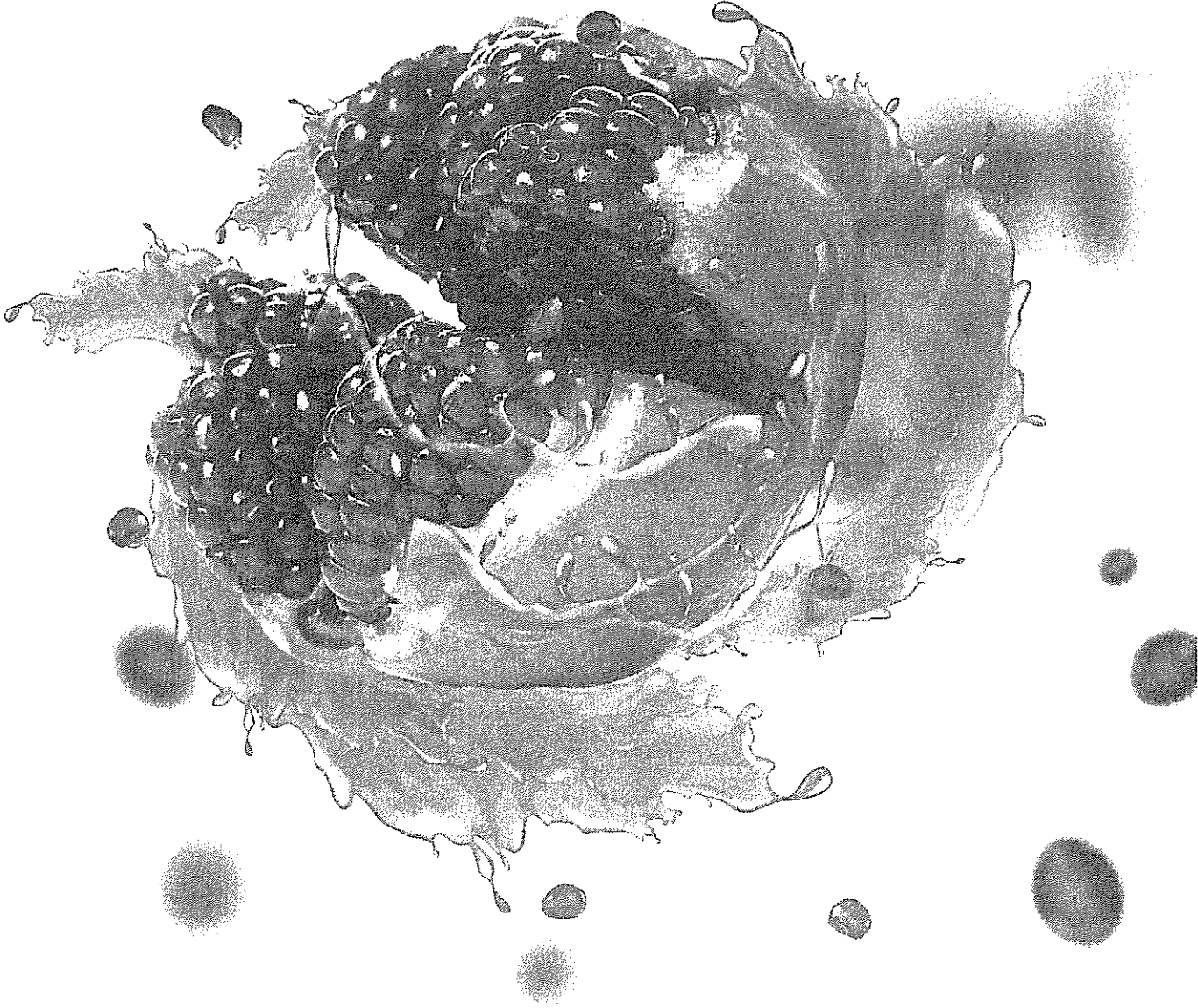


**IFSA**  
INTERNATIONAL  
FOOD SHOW AFRICA



*Serving Food Industries Across Africa*  
Food & Beverage | Food Processing | Packaging | HORECA

# IFSA

## INTERNATIONAL FOOD SHOW AFRICA

*IFSA serves the development of p*  
**EXHIBITION | COOKING COMPETI**

This first time, REGIONAL event is poised to become the ideal meeting place in North Africa between the players in the agro-industry and food packaging sector players across all African and Mediterranean countries.

IFSA covers the entire spectrum of food & beverage processing & packaging technology, cold-chain, warehousing and logistics solutions, IFSA is the go-to place for manufacturers, retailers, food service professionals, importers and distributors to source for solutions and new products.

### FOOD & BEVERAGE

- Additives
- Canned / Processed Food
- Chilled / Frozen Food
- Chocolate / Cocoa / Pralines
- Concentrates / Cocktails / Mixes
- Condiments
- Confectionery / Snacks / Candy
- Convenience Food
- Dairy Products
- Drinks
- Eggs / Egg Products
- Health / Organic Food
- Ingredients
- Instant Coffee / Tea
- Juices
- Meat and Poultry
- Oil
- Plant-based
- Premixes
- Sauces and Seasonings
- Seafood
- Spreads
- Staple Food
- Starch / Starch Products
- Super Foods
- Vegetarian Foods
- Water
- Fillings / Toppings
- Fine / Specialty Food
- Flavoured Tea
- Fresh Fruits / Vegetables
- Gelato / Ice Cream

### HOSPITALITY / HORECA

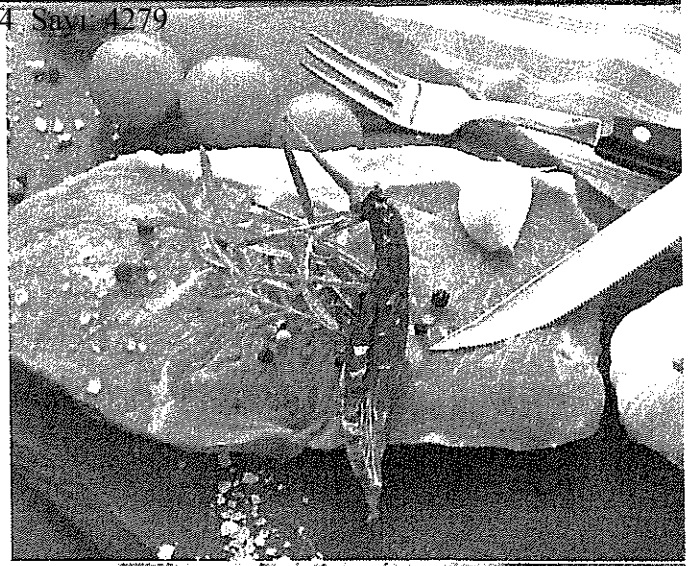
- Bar Furniture and Fittings
- Bathroom Fittings / Supplies
- Bed and Beddings
- Crystalware / Glassware
- Flatware / Hollowware
- Cleaning Products
- Cutlery
- Flooring
- Housekeeping Products
- Indoor Furniture and Fittings
- Interiors
- Kitchen Accessories
- Guest Amenities
- Light Fixture and Fittings
- Linen / Curtains / Carpets
- Outdoor Furniture and Fittings
- Silverware
- Spa and Fitness Equipment
- Uniforms
- Accounting / Billing Systems
- Audio Systems
- Bar Coding / Scanners
- Broadband Access Network Technologies
- Point-of-Sales Systems
- Property Management Systems
- Robotics
- Security Systems
- Yield / Revenue Management

### FOODTECH

- AgriTech
- AquaTech
- Food Science
- Alternative Foods
- Process Technology
- Packaging Technology
- Packaging Materials
- Automation Technology
- Controlling and Regulation
- Data Processing
- Safety and Quality Management
- Refrigeration and Air-Conditioning
- Sustainable Packaging
- Transport, Storage
- Logistics
- Food Waste
- Digital Solutions



**erships and intra African exchanges**  
**MS | NETWORKING | CONFERENCES**



## GATEWAY TO AFRICA

**IFSA provides convenient access to the growing markets in Africa and beyond.**

IFSA will provide global suppliers with valuable access to quality buyers including distributors, importers, manufacturers and retailers, and attendees will also gain valuable insights into developments and future trends of the food & beverage industry.

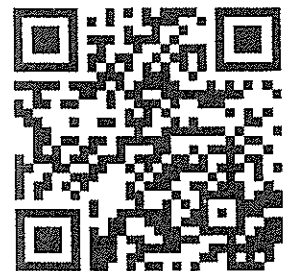
To further complement the exhibition, expect dedicated zones, competitions, masterclasses and more.



**Meet and connect with top buyers and leverage the power of face to face meetings**

With a targeted invitation program bringing together central purchasing agencies, import-export companies, industrials and professional groups from THE 54 AFRICAN COUNTRIES, IFSA is therefore, a real shop showcase of the new technologies of the food-processing industry and the important platform of meetings and debates in the service of the professionals of the sector.

Documentations





## RETAILERS / FOODSERVICE

IFSA is committed to attract more of the right profile of regional visitors that really matters to your business.

Grab the opportunity to meet key decision makers, buyers and influencers who will be at IFSA to hunt for interesting and new food products that will appeal to and excite the taste buds of retail and foodservice consumers in Africa.

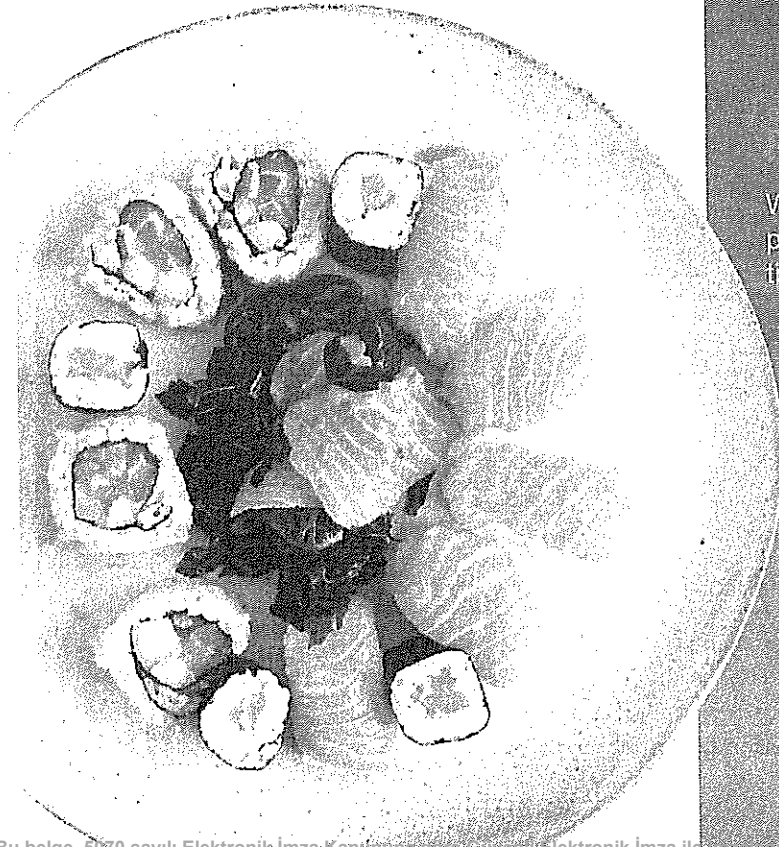
Connect with the right buyers

### Target Visitor Profile

- Importer / Wholesaler / Distributor
- Food & Drinks
- Institutional Catering
- Logistics – F&B
- Manufacturer
- Bakery / Confectionery
- Food & Drinks
- Airline / Cruise Liner / Rail
- Bar / Pub / Nightspot Operator
- Café
- Convenience Store / Grocery Store
- Country Club
- E-Retailer
- F&B Management Service / Consultancy
- Fast Food / Quick Service Restaurant
- Hotel / Resort
- Property Management
- Restaurant / Bistro
- Serviced Apartment
- Specialty Food Retailer
- Supermarket / Hypermarket
- Venue Operator

### Business Networking

With IFSA Networking you can contact potential business partners and make valuable connections within the international-African food industry.

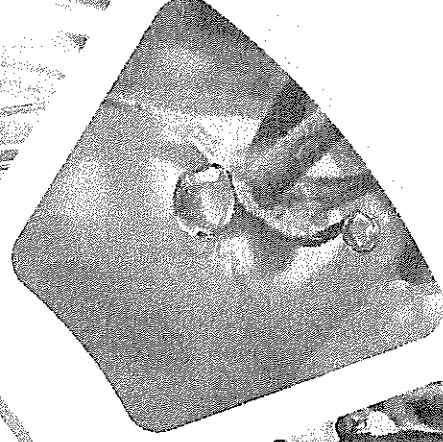
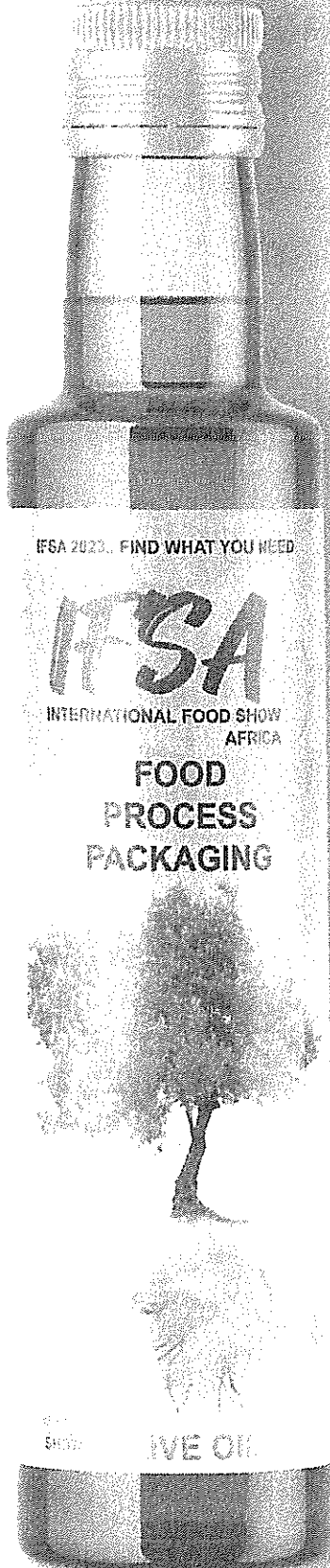


## HOSTED BUYER PROGRAM

Be our guest and enjoy a VIP experience with free flights and accommodations

IFSA aims to offer exceptional service to those who are looking to grow their business within the African market.

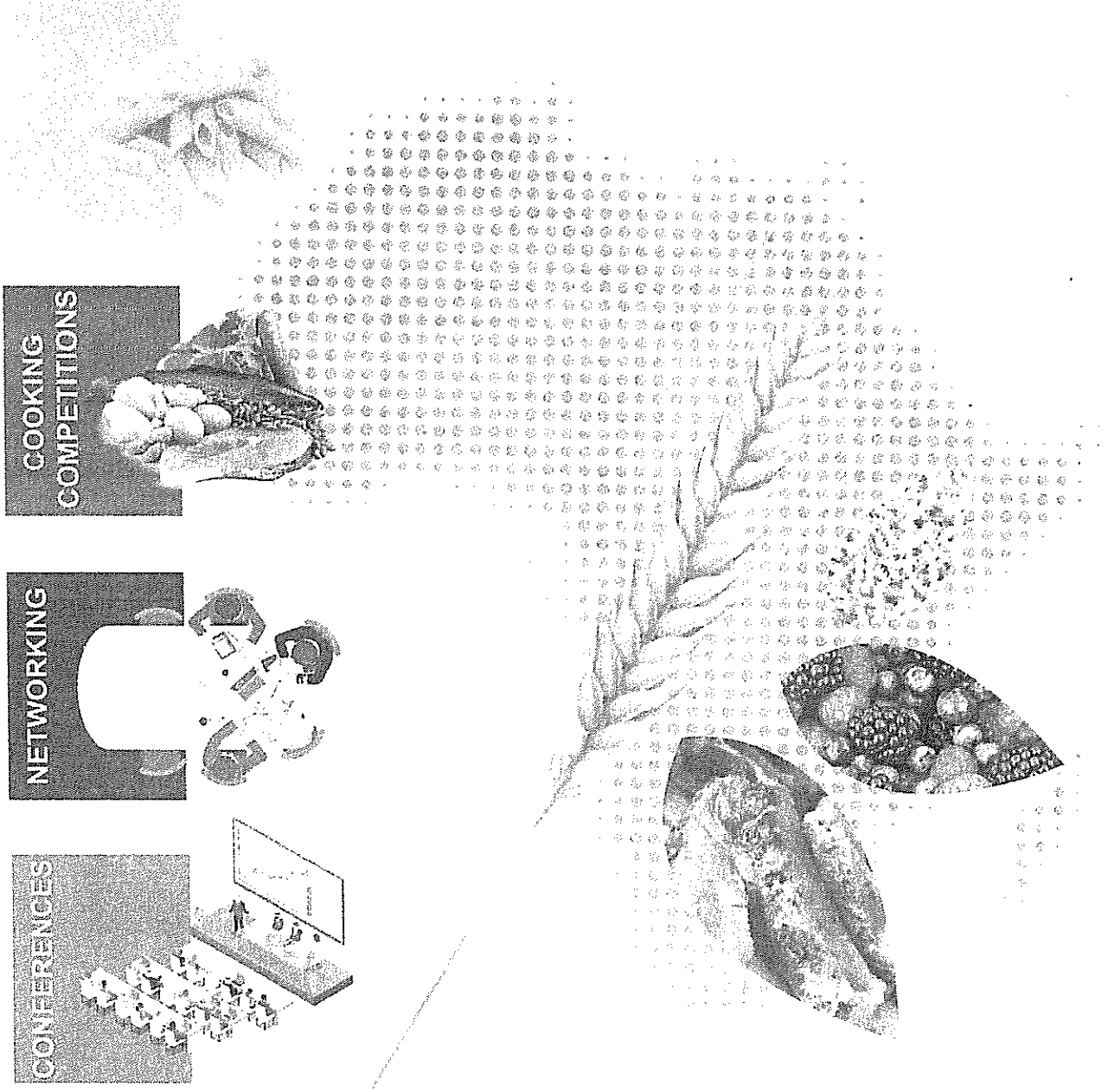
## ARE YOU INTERESTED IN EXPLORING NEW OPPORTUNITIES?



**IFSA WILL SHOWCASE THE LATEST IN FOOD  
PROCESSING TECHNOLOGY & PACKAGING**

# TAKE PART IN THE AFRICAN FOOD NETWORK

IFSA Africa unites the entire food community and showcases all food and beverage categories, innovative packaging solutions and industrial machinery to key importers, food service companies, distributors, retailers, and wholesalers.



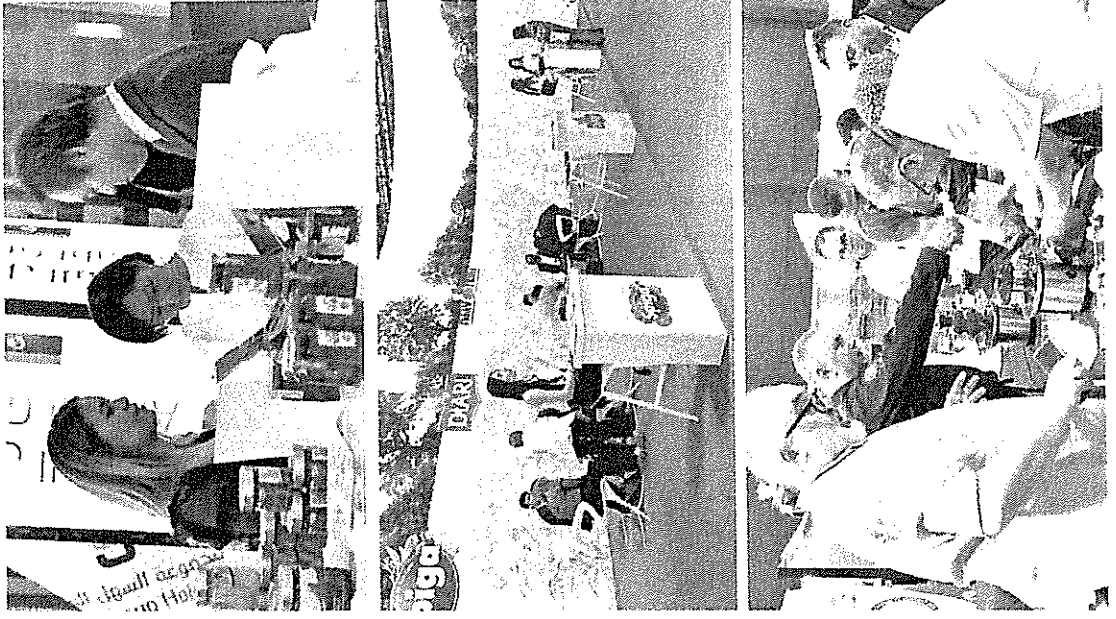
## SPECIALISED PAVILION

Bring together local and international producers and brands



## TAKE PART IN THE AFRICAN FOOD NETWORK

The event will be held from 03 to 05 July 2024 at the International Kram Exhibition Center and, with the strong support of the Tunisian authorities, promises to be an exciting edition for the food business community in Africa.



## GATEWAY TO AFRICA

IFSA provides convenient access to the growing markets in Africa and beyond.

IFSA will provide global suppliers with valuable access to quality buyers including distributors, importers, manufacturers and retailers, and attendees will also gain valuable insights into developments and future trends of the food & beverage industry in Africa and Middle East. To further complement the exhibition, expect dedicated zones, competitions, masterclasses and more.



Through a special program to attract capital purchasing agencies for major commercial groups and import and export companies from 54 African countries, the exhibition is an inclusive and comprehensive platform for various stakeholders in the food industry, processing and distribution.



450 Hosted Buyer from 20 countries visited International Food Show IFSA Africa 2023

### HOSTED BUYER BY COUNTRY

Country	Percentage
LIBYA	81%
ALGERIA	13%
SYRIA	6%
LEBANON	6%
INDIA	6%
SOUTH AFRICA	6%
CAMEROON	6%
SENEGAL	6%
MALI	6%
KENYA	6%
ANGOLA	6%
TOGO	6%
IVORY COAST	6%
BURKINA FASO	6%
CONGO KINSHASA	6%
CHAD	6%
NIGER	6%

### BREAKDOWN OF VISITORS BY REGION



### TRADE VISITORS BY BUSINESS NATURE

Business Nature	Count
IMPORTER/EXPORTER/DISTRIBUTOR/WHOLESALE	1782
RESTAURANT/BISTRO/CAFE	633
MANUFACTURER - FOOD & BEVERAGE	318
FMCG MANAGEMENT SERVICE/CONSULTANCY	174
CATERING/HOSPITALITY	92
ACADEMIC / TRAINING INSTITUTE	163
HOTEL / RESORT	84
HYPERMARKET / SUPERMARKET	112
ADVERTISING / PRINTING	29
LOGISTICS/TRANSPORTATION	61
OTHERS	2182

### WORKSHOPS

29  
SPEAKERS

6  
TOPICS

+284  
ATTENDEES  
IN 3 DAYS

100  
EXHIBITORS



+90  
HOSTED BUYERS

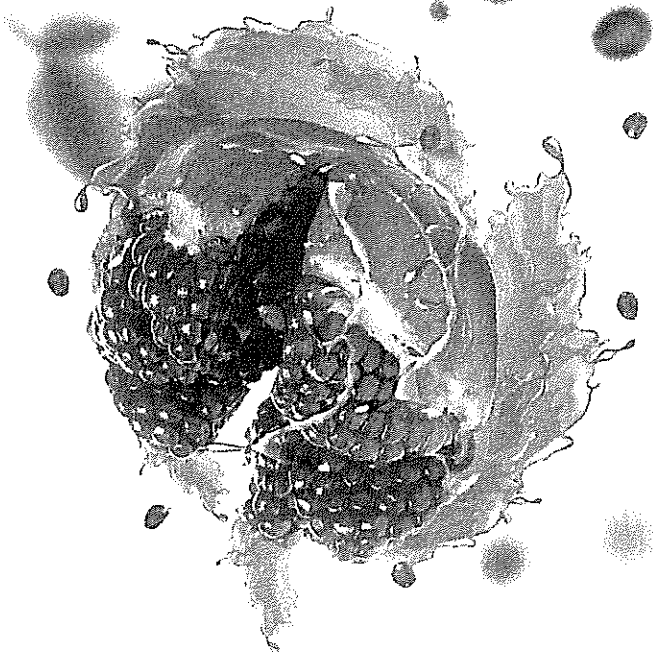


+5630  
TRADE VISITORS



**IFSA**  
INTERNATIONAL  
FOOD SHOW AFRICA

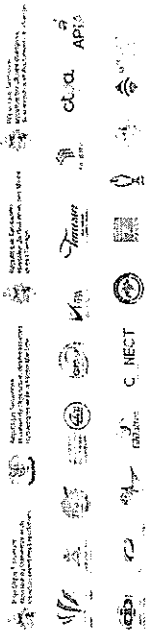
KRAM EXPO TUNISIA



Meet and connect with top buyers from a  
**HIGH-GROWTH FOOD  
& BEVERAGE MARKET**

Food & Beverage | Food Processing | Packaging | HORECA

DRIVING COMMITTEE



www.ifsaafrica.com

**ARE YOU INTERESTED IN EXPLORING  
NEW OPPORTUNITIES?**



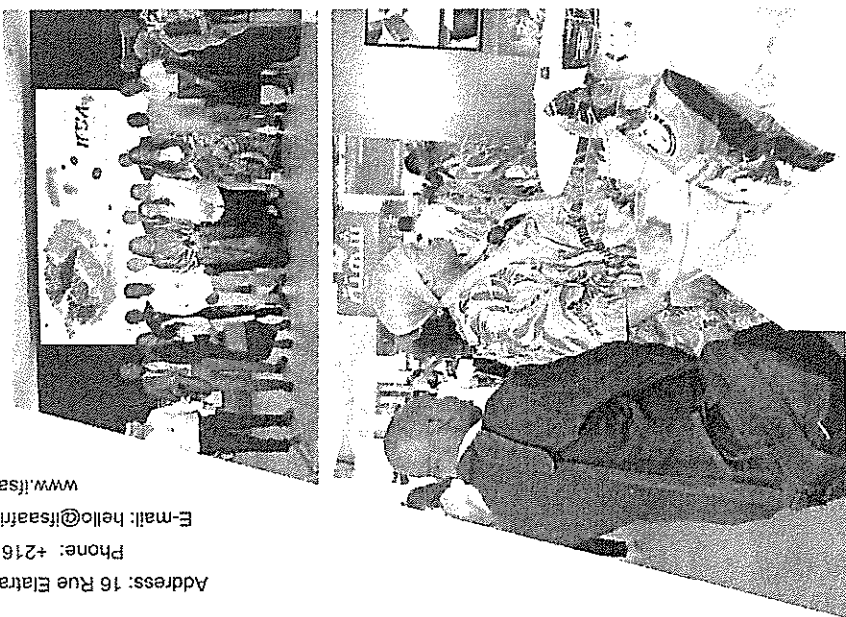
**Specialised pavilions**  
Bring together local and international producers and brands



hello@ifsaafrica.com

**MEET AND CONNECT WITH  
TOP BUYERS FROM AFRICA**

Now you can showcase your products, host tastings, build business relationships, and connect in person. A global meeting of industry professionals is expected at the upcoming IFSA AFRICA and we have some great ideas on how best to maximize your brand and product exposure to Africa's most important buyers.



DOCUMENTATIONS

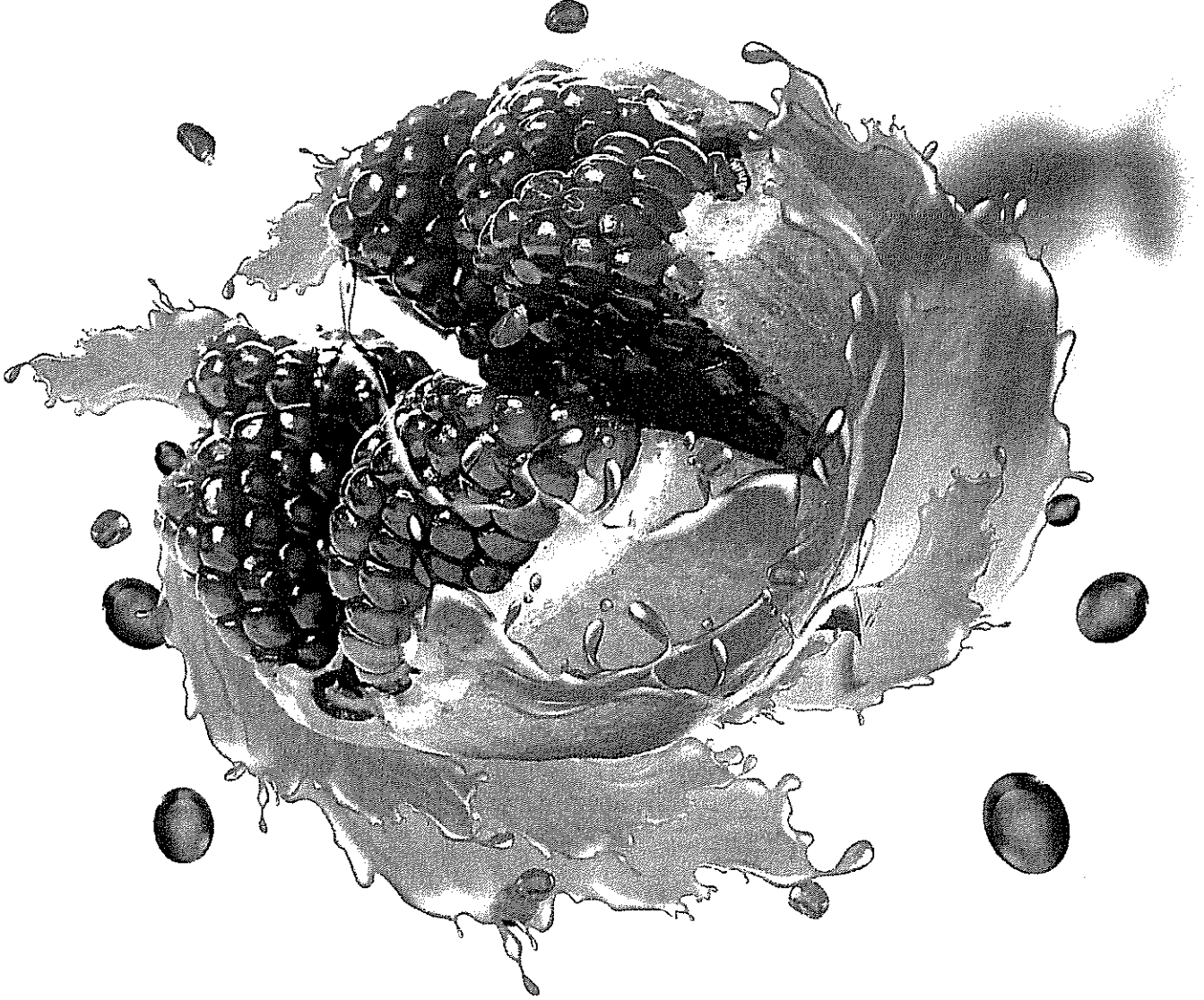


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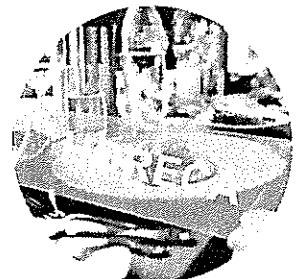
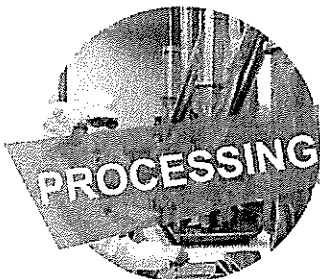
[www.ifsaafrica.com](http://www.ifsaafrica.com)



### Fostering Trade Relationships

The International Food Show for Africa (IFSA Africa) is an annual event that brings together industry professionals, exhibitors, and food enthusiasts from around the world. This prestigious event serves as a platform for showcasing the diversity and innovation within the African food industry.

IFSA Africa serves as a dynamic platform for fostering trade relationships within the food industry. The event attracts a wide range of exhibitors, including food producers, manufacturers, distributors, and suppliers. These exhibitors have the opportunity to showcase their products and services to a diverse audience, including potential buyers, investors, and distributors. By facilitating face-to-face interactions, IFSA Africa enables businesses to establish valuable connections, negotiate deals, and explore new market opportunities. This, in turn, contributes to the growth and expansion of the African food industry.



# HOSTED BUYER PROGRAM

**The Hosted Buyer Program at IFSA Africa is a unique opportunity for qualified buyers to attend the event as special guests.**

The Hosted Buyer Program provides ample networking opportunities with industry professionals, exhibitors, and fellow hosted buyers. Engaging in conversations, sharing experiences, and building connections can lead to valuable partnerships and collaborations. The program encourages networking through organized events and activities, making it easier to connect with like-minded individuals and potential business partners.

## **Pre-Arranged Meetings:**

As a hosted buyer, you will have access to a pre-arranged meeting schedule with exhibitors of your choice. This allows you to maximize your time at the event and efficiently meet with suppliers, manufacturers, and distributors that align with your business needs. The program ensures that you have the opportunity to connect with relevant industry players and explore potential partnerships.

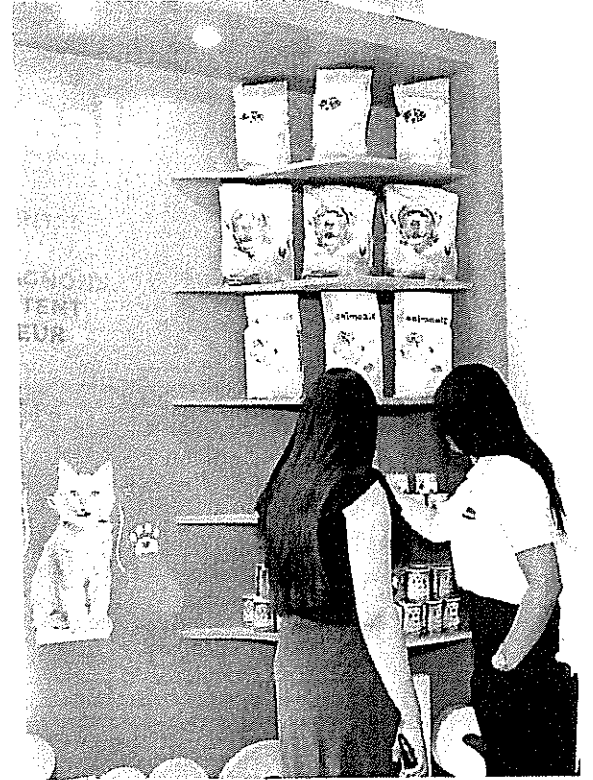
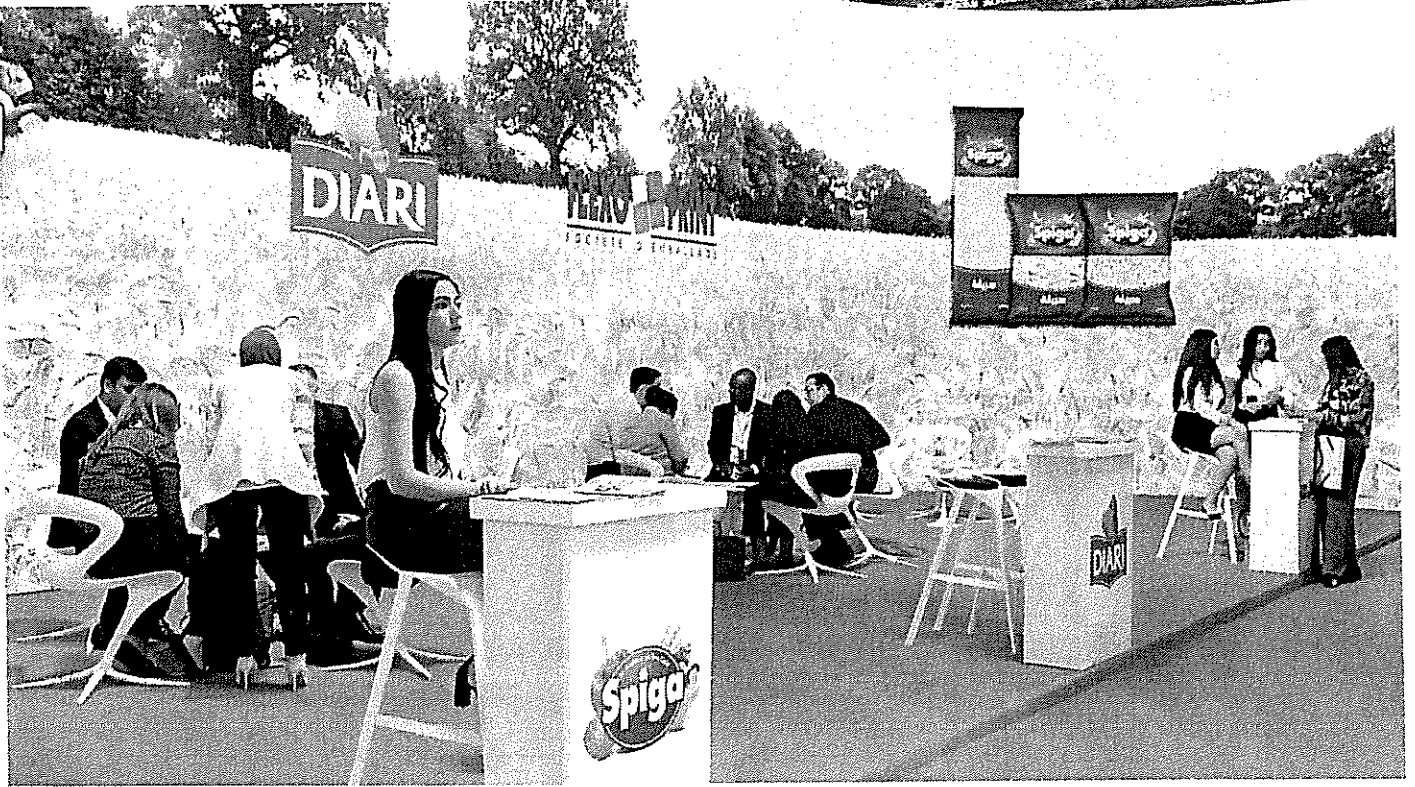
## **Tailored Experience:**

The Hosted Buyer Program is designed to cater to your specific requirements and interests. Prior to the event, you will provide information about your business needs, preferences, and objectives. Based on this information, IFSA Africa organizers will curate a personalized itinerary that includes relevant exhibitors, seminars, and networking opportunities. This tailored experience ensures that your time at the event is focused and productive.

## **Exclusive Access and Benefits:**

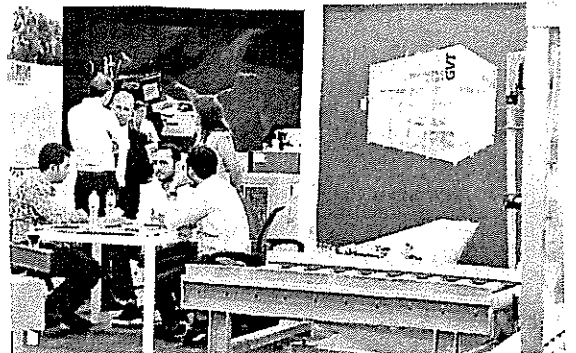
As a hosted buyer, you will receive exclusive access to certain areas of the event, such as VIP lounges and networking receptions. This allows you to network with other industry professionals, exchange insights, and build valuable relationships. Additionally, you may receive complimentary accommodation, transportation, and other perks as part of the program, enhancing your overall experience at IFSA Africa.

The Hosted Buyer Program offers cost and time-saving benefits. By having your travel expenses and accommodation covered, you can attend IFSA Africa without incurring additional costs. The pre-arranged meeting schedule ensures that you make the most of your time, as you will meet with exhibitors who are specifically relevant to your business. This efficient approach saves you time and effort in sourcing potential suppliers and products.



## Promoting Food Sustainability and Innovation

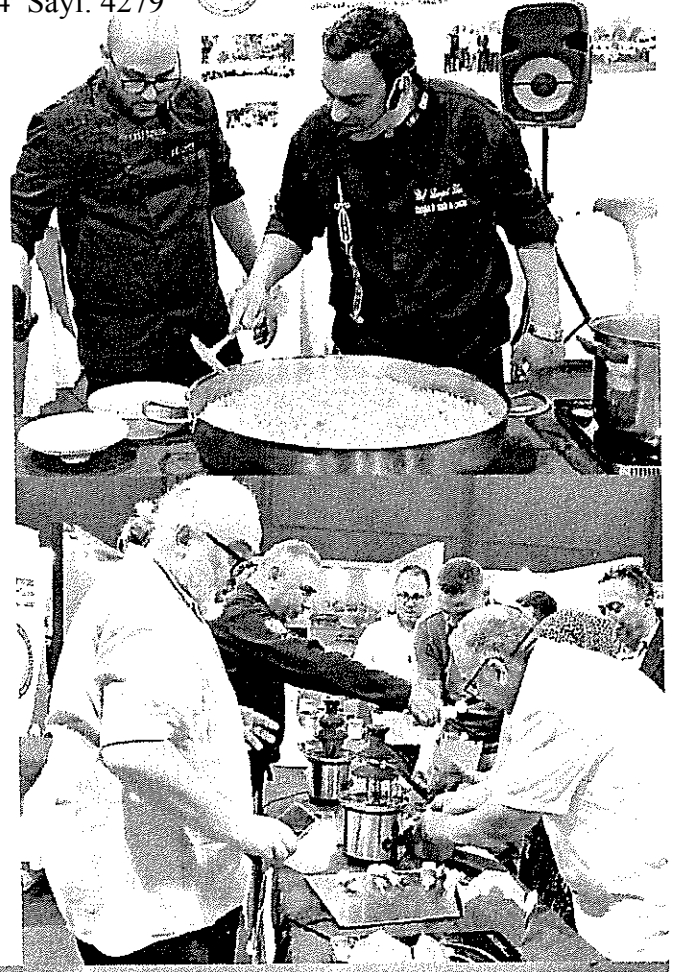
IFSA Africa showcases a wide range of sustainable and eco-friendly food products, highlighting the importance of responsible production and consumption. Moreover, IFSA Africa encourages innovation within the food industry by featuring cutting-edge technologies, trends, and concepts. This focus on sustainability and innovation not only addresses current global challenges but also positions Africa as a leader in the future of food.



# Food Show & competitions

Food competitions at IFSA Africa are exciting events where culinary professionals and amateur chefs showcase their skills and creativity in a competitive setting. These competitions can take various formats, such as cook-offs, baking challenges, or themed culinary battles.

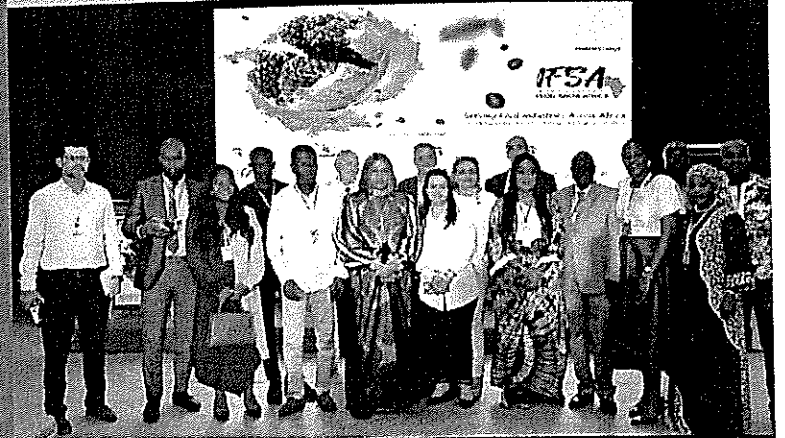
Food competitions provide a platform for chefs and cooks to showcase their culinary skills and creativity. Participants have the opportunity to demonstrate their expertise in various cooking techniques, flavor combinations, and presentation styles. Competitions often have specific challenges or requirements that test participants' abilities to think on their feet and adapt to different scenarios.



## Workshops

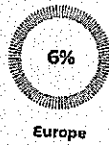
IFSA Africa typically offers a range of workshops and educational sessions aimed at providing attendees with valuable insights, knowledge, and skills related to the food industry. These workshops cover various topics and may be led by industry experts, chefs, nutritionists, or other professionals.

- Culinary Techniques and Skills
- Food Safety and Hygiene
- Trends and Innovations in the Food Industry
- Nutrition and Wellness
- Business and Marketing Strategies
- Sustainable and Ethical Practices



+90 Hosted Buyer from 20 countries visited International Food Show IFSA Africa 2023

### BREAKDOWN OF VISITORS BY REGION



### TRADE VISITORS BY BUSINESS NATURE

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+284  
ATTENDEES  
IN 3 DAYS

### HOSTED BUYER BY COUNTRY

LIBYA  
ALGERIA  
SYRIA  
LEBANON  
INDIA  
SOUTH AFRICA  
CAMEROON  
SENEGAL  
MALI  
KENYA  
TOGO  
IVORY COAST  
BURKINA FASO  
CONGO KINSHASA  
ANGOLA  
CONGO-BRAZAVILLE  
BENIN  
NIGERIA  
GHAD  
NIGER

«I want to thank you for this opportunity to discover the Tunisian agro-food industry through the first edition of the IFSA exhibition organized in Tunis from 20 to 23/06. We met many Tunisian companies, sometimes visited their offices and factories, with which we are now in regular contact and are studying the possibilities of cooperation.»

David Sellier Congo RDC

«Thank you so much for your hospitality. You made our stay so memorable» DAVID TEMITOPE KEMI - Nigeria

«I highly appreciate and thank you for your hospitality. Am looking forward to start trading with our brothers in Tunis.»  
Salem abubaker hasan - Kenya



100  
EXHIBITORS

+90  
HOSTED BUYERS



+5630  
TRADE VISITORS

